DEAR FRIENDS,

2013 was quite a busy year! From the creation of our 2014-2018 Strategic Plan, to the USA Weekend cover story, training our service animals at The Monkey College, and our efforts to support new and active placements across the country the staff, Board of Directors, and volunteers at Helping Hands were hard at work.

One of our top priorities for 2013 was beginning the process to gain a deeper understanding of how potential applicants learn about Helping Hands and in turn, refining and expanding our applicant outreach and recruitment efforts. Our goal is to make sure that people who have suffered paralysis as a result of injury or illness know that Helping Hands: Monkey Helpers provides service monkeys free of charge to eligible applicants—and that the benefits of our program are two fold as our special service animals bring not only independence with day-to-day tasks but also life-changing companionship.

Throughout 2013 we have had the pleasure of meeting applicants and their families as well as doctors, therapists, and nurses who work in the rehabilitation trade at conferences and expos, presentations to support groups, and in-service sessions at hospitals. We also partnered with a wide range of patient education and service providers in the medical industry to help us spread the word about Helping Hands: Monkey Helpers to the community of people who can benefit most from our work.

There is a wonderful message we hear time and time again: our recipients' firsthand stories about how sharing their days with a monkey helper has brought them joy, laughter, and greater independence after experiencing times of significant pain and loss. Sharing these stories can help potential applicants imagine that same transformational change in their own lives.

It is thanks to YOU, our donors and friends, that each year Helping Hands is able to create more of these amazing connections between recipients and service monkeys—and as a result, we can celebrate more stories of lives transformed by the human-animal bond.

With gratitude for your incredible support,

Susan Keyes  
Chair of the Board

Megan Talbert  
Executive Director/President
HELPING HANDS STAFF
Megan Talbert
President and Executive Director
Andrea Finnerty
Director of Development and Communication
Marie Waitkevich
Director of Training
Allyson Migneault
Associate Director of Health Care/Veterinary Technician
Skott Wade
Office Manager
Jaye Van Dussen
Applicant Recruitment and Outreach Manager
Erica Noyes
Development Associate
Jennifer Dowdy
Placement Trainer and Manager of Husbandry Staff/Volunteers
Natalie Shelton
Placement Trainer
Joe Murphy
Husbandry Assistant

STATEMENT OF FINANCIAL POSITION
Audited Year Ended December 31, 2013
Cash and Cash Equivalents $967,742
Pledges Receivable $310,000
Investments - Unrestricted $852,184
Other Assets $2,690,497
Total Assets $4,820,423

Audited Year Ended December 31, 2012
Cash and Cash Equivalents $422,178
Pledges Receivable $200,000
Investments - Unrestricted $722,444
Other Assets $2,810,698
Total Assets $4,155,320

STATEMENT OF ACTIVITIES
Revenue, Gains and Other Support
Contributions/Grants $1,926,280
Realized Gain (Loss) on Investments $69,833
Realized Gain (Loss) on Sale of Investments $42,112
Investment Income $62,430
Net Assets Released from Restriction $967,742
Total Unrestricted Revenue, Gains and Other Support $2,100,655

Expenses
Program Services $1,215,688
Administrative and Fundraising $115,705
Total Expenses $1,331,393

Increase in Unrestricted Net Assets $769,262
Changes in Permanently Restricted Net Assets $9,500
INCREASE (DECREASE) IN NET ASSETS $759,762

NET ASSETS AT BEGINNING OF YEAR $2,998,116
NET ASSETS AT END OF YEAR $3,757,878

FINANCIAL REPORT by Lynn Trimby, Treasurer

Over the last five years Helping Hands has evolved into a professionally managed and financially stable organization. This success is the culmination of implementing sound and fiscally prudent strategies that have strengthened every aspect of the organization.

In 2013 our unrestricted revenue increased $417,935 or 25% from $1,682,720 in 2012 to $2,100,655 in 2013. This revenue included $160,000 in pledges receivable and reflects $111,945 in investment gains. At the same time, our expenses held steady at $1,331,393, an increase of only $5,944 over last year. The staff and Finance Committee worked diligently to produce quality program outcomes within the framework of the expense budget, and as a result, we have been able to maintain our ratio of revenues expended for program services at 94%. Helping Hands ended the year with total net assets of $3,757,868, an increase of $759,763 or 25% we have also been debt free, with the exception of the mortgage, for the last three years.

Building on this foundation, last year Helping Hands developed a 5-year Strategic Plan for 2014-2018. One of the six major objectives identified in the Plan is “to continue to strengthen Helping Hands’ long-term financial sustainability by developing a robust, broader base of philanthropic support.” Specifically, our goals for 2014/2015 include: obtain capacity building funds to support the Strategic Plan initiatives; build unrestricted reserves to the equivalent of one full year’s annual operating budget; hire additional development professional(s) to grow our fundraising capacity; and finalize a 3-5 year business plan that can be shared with donors. We have already made progress toward achieving these goals. At the end of 2013 we received a one-time $500,000 grant that has been earmarked to support capacity building costs for 2014 through 2018. Our unrestricted endowment funds grew by over 16% in 2013 and now stand at $836,415. We also have $275,000 of restricted investments for a total of $1,111,415.

Looking ahead into 2014, we are focused on maintaining our core programs while laying the groundwork for the new Strategic Plan initiatives. We are projecting a 10% increase in operating expenses to $1,467,000; 13% of this increase of $136,000 is earmarked toward capacity building and strategic plan activities. We have increased our Program Revenue budget to $1,591,000, a 7% increase over 2013 income of $1,488,000 (this reflects adjustment from $2,100,000 minus the one-time gift of $500,000 and $112,000 of investment gains). In creating the 2014 budget, we intended to carefully spend down some of the reserves built up last year to achieve our 2014 goals, while maintaining the strong financial controls and conservative approach that have been our foundation over the last five years.
We are grateful to all the generous individuals, foundations, and businesses for their support of Helping Hands. Their support and donations enable us to create priceless partnerships. We cannot list every donor who contributed their time, talent, or made a donation; however, are thankful to everyone who made 2013 another successful year.

We also appreciate all the federal, state, local, and municipal employees who make their donations through the Combined Federal Campaign (CFC # 11996) or Independent Charities of America.

$100,000+
The John A. Cataldo Fund
Joseph and Barbara Bruno
Melissa and Daniel Berger
Carol and Ray Andrejasich
Whitney Young Children’s Foundation
The Estate of Lela Townsend
Joan K. Sexton Foundation
Keyes North Atlantic
The Lore Kann Foundation
The K Ten Kids Foundation, Inc.
The Gordon Family Foundation
Dr. William and Mrs. Suzanne Payne

$50,000-
C. Graham Berwind, III
The William Bergh Foundation
The Michela and Agnese Cestone Charitable Foundation
Combined Federal Campaign Donors
Judi Hinchliffe and Frank O’Dell
The Liberty Mutual Foundation
Deborah J. Lynn
The Powell Foundation
The Star Foundation

$35,000-
The Helen W. Bell Charitable Foundation
The Bushrod H. Campbell/Adah F. Hall Charitable Foundation
The Jacob Burns Foundation, Inc.
Ann and Neil Gordon
Michele and Agnese Cestone
Howland Capital Management, Inc.
The Richard and Narelle Joffre Foundation, Inc.

$25,000-
C. Graham Berwind, III
The William Bergh Foundation
The Michela and Agnese Cestone Charitable Foundation
Combined Federal Campaign Donors
Judi Hinchliffe and Frank O’Dell
The Liberty Mutual Foundation
Deborah J. Lynn
The Powell Foundation
The Star Foundation

$10,000+
C. Graham Berwind, III
The William Bergh Foundation
The Michela and Agnese Cestone Charitable Foundation
Combined Federal Campaign Donors
Judi Hinchliffe and Frank O’Dell
The Liberty Mutual Foundation
Deborah J. Lynn
The Powell Foundation
The Star Foundation

$5,000-
The John A. Cataldo Fund
Joseph and Barbara Bruno
Melissa and Daniel Berger
Carol and Ray Andrejasich
Whitney Young Children’s Foundation
The Estate of Lela Townsend
Joan K. Sexton Foundation
Keyes North Atlantic
Linda Michelakis
People Federal Savings Bank
Jean K. Sarver Foundation
Susan Hayn Stern and Robert Stern
The Eleanor P. Searle and Mary C. Searle Family Foundation
The Estate of Elsa Townsend
Whitney Young Children’s Foundation

$1,000-
Carol and Ray Andriasich
Milo and Daniel Berger
Joseph and Barbara Bruno
John A. Cataldo Fund
Kathleen and A. Robert Chil, Jr.
Beth Glass
Nancy and Kent Cookenstein
Michele Canns
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Living Trust
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Gila River Liberty
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Howard Capital Management, Inc.
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Jerry Jette
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Ocean Partners USA, Inc.
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Partners –urance
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*Kate Pezzeury and Dr. Raphael Bost
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Paul Raban
Lola and Jamie Rome
The Estate of Faith A. Socol
Special People in Need
Nancy Stengel
Leanne Stearn
Lynn and Ross Trimly
Yokan Hiwun, Inc.
Erik and James Waterman
Jeanne and Richard Rightey
The Estate of Louis M. Wilkins
Louise and Mike Wilkins
Pamie Wolfe
The Woman’s Group of the Greens
Philanthropy Committee
Jaco Young
Zipcar, Inc.

5000-
Anonymous (2)
The Murrin and Bosse Alman Family Foundation
Asia and Armando Halferman
Gregory S. Bulman
The Jacob Bums Foundation, Inc.
Barbara and John Byrnes

Tish and Bruce Campbell
Phyllis and Jeannine Cohen
Patricia and Alan Coleman
Andrew Crow
Nancy and Richard Czaja
Thomas L. Dagumme
Kimberly and Dana Drayer
Andrea and Joseph Ensminger
Linda and Jeff Frash
Patricia Gann
Dinah Gerath
Tia Giese
Jamie and Thomas Gles
Glasier/Blakeslee Foundation
Marching Gals
Ann and Neil Gordon
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Greenfield Community College Senior Symposium
Hallmark Rehabilitation
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The Helen W. Bell Charitable Lead Annuity Trust
Zachary Jurgis
James Jutras
Gardiner C. Kipnis
The Lenox Family Charitable Trust
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Beth and Frederic Mauer
Nancy and Michael Mignam
Beau Mikulsky
Adrian Monroe
Ronnie and Kyle Mork
The Elizabeth & Frank Odell Family Foundation
Kathy and Daniel O’Grady
Dina Palombi
Nancy Paride
*Lost and Richard Paris
*Jean Poliner
*Constance Piven
Elaine Polsdhiick
Karl Rimmer
Kimberly and Thomas Sacco
The辆车 Comp Sev Troup 1010
Erik and Mark Saks
* Janice and Canti Nelson
Mary and Ronald Shortridge
Amy and Terence Smith
John and Alan Streit
Christina and Charles Stepper
Richard Taylor
Bruce Vaughan and Ruth McKee
Katharina Weber
Patricia Williams

Major In-Kind Support
Bryan Carr, LLP
The Columbus Hospitality Group
Holland & Knight
Karen Lewis Designs
Lisa Florence
Robinson & Cole, LLP
* Monthly Sustaining Donors

A LETTER OF GRATITUDE

I would like to take a moment of your time to express my sincerest appreciation for all that you do for Helping Hands, and making it possible for someone like me to be a recipient of a helpful monkey.

I don’t have an extreme story to tell on how I was injured, there were only dare-devil motor cross jumps, no rodeo bull riding falls, no race car speed chases gone wrong, no sky diving adventure when the parachute had a hole in it.

I was simply giving a letter in my class when my legs no longer felt like they could support me, so I sat down. I sat down. I never stood back up again. In 2007, they found a blood clot on my spine. The first year or two was scary, I was learning a new foreign medical language in a foreign body you no longer recognize as your own. You are released after several months of rehab to come home and find yourself a stranger in your own home. Tasks that were so simple, seem impossible. Tasks that took mere minutes to complete could take an hour.

I stayed diligent and positive. I worked hard with my outpatient therapy, but found little time or energy for recreational/fun activities. Then a relative mentioned they were using monkeys as service animals. I was intrigued. Who as a child could honestly say they didn’t want a monkey? So I went to the internet and found the Helping Hands website.

It was as if so many new possibilities would be opened to me. So while on their website I filled out the application, crossed my fingers and waited. I didn’t have to wait long to hear back from them, with my next set of instructions. I was super lucky because two of their staff members were coming to my town to deliver a new monkey and I was happy and excited to be able to receive him in time to meet with you to see if I had the space for a monkey. They assured me I did, answered any questions I had and practically promised I’d have my monkey before Christmas! I was so excited.
True to their word, Jessica was in my home before Christmas and we became best buds right from the start! I loved that not only was I not Jessica’s first recipient, but she was a helper to a WWII Vet before he passed away. My father served in the Navy and my son is currently an Officer in the Navy. I was so proud knowing that Jessica had taken care of a hero of our country; it was an honor to have her!

Helping Hands staff was there every step of the way, showing me how to interact with Jessica, and how to take the position of “alpha monkey”. Jessica and I are a perfect team; sometimes while she snuggles in my lap, I don’t know where I end and she begins...snuggling (especially in the sun) is one of our favorite pastimes. I’d often find myself depressed, but with Jessica around, it’s next to impossible! She is very entertaining and makes me laugh...plus I can tell her my troubles without the risk of her blabbing to anyone...she’s a true friend. The time we spend together, whether she is helping me, or I’m doing something for her, takes my mind off my troubles and pain, if only for a little bit. And when you’re in constant pain, her smiles are a vacation from your problems!

Whenever I meet people, I’m always whipping out my phone and showing them pictures of Jess and talking about what a wonderful program Helping Hands is. It is through generosity from people like you, that makes it all possible, and for that I am deeply thankful. I try to look for the positive in everything. Had it not been for my SCI, I would not have met the staff at Helping Hands, who are truly an amazing and unique group of people, and I certainly wouldn’t have Jessica in my life.

Thank you so much for your many years of supporting this worthy group, humans and primates alike!

Sincerely,

Maryanne McCauley and Jessica